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The Cannon Group engagement is one of most successful programs we have in place and we appreciate Cannon’s partnership. The Cannon engagement can serve as a model for our other outsourcing programs.”

-Director of Procurement  
Network Services

CANNON GROUP TAKES ON WATER AND INFRASTRUCTURE SERVICES COMPANY’S ENTIRE MOBILITY MANAGEMENT FUNCTION AND ACHIEVES 98% SATISFACTION RATE

#### PROBLEM

A leading water and infrastructure services company was being spun-off and no longer had resources in place to stay on top of their mobility management. They needed a formal, fully outsourced program and a single point of contact to manage all aspects of their mobile estate and lead cost savings initiatives.

#### SOLUTION

They turned to Cannon Group for an end-to-end, fully outsourced mobility management program to handle everything from expense management and service fulfillment for devices to help desk support and much more. With deep mobility knowledge, Cannon’s dedicated consultant took control of the entire mobile environment. They established programs to ensure services and billing were fully optimized to reduce costs, implemented a company-wide portal to facilitate visibility and service change management, instituted regular governance meetings to ensure internal mobile projects were executed in a timely manner and offered ongoing employee access to a highly trained support center team.

#### RESULTS

By outsourcing their mobility management function to Cannon, the client now has a repeatable process to deliver workload efficiencies and cost savings. The result: a 98% internal customer satisfaction rating.

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