

CANNON ADDRESSES MAJOR CHANGE IN PROJECT SCOPE WITHOUT ADDING PERSONNEL, TIME OR EXPENSE

PROBLEM

A platform and services leader needed help with a Unified Communications (UC) rollout for a Fortune 500 client of theirs. They had an imminent need for a project manager with technical expertise to lead trouble/support coordination for an international Session Initiation Protocol (SIP).

SOLUTION

The customer turned to Cannon, a trusted IT project management partner, to manage the two-year project. However, just after the project kicked off, the end-client realized they didn't have a handle on their current telecom services inventory—a critical requirement of a Unified Communications rollout. Cannon stepped in to complete the audit.

RESULTS

The 25-month project was staffed within two weeks. When the need for an inventory review suddenly arose, Cannon was able to immediately address the major change in scope without adding personnel, time or expense.

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